IdealNet, Inc.

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#	Priority	Functional Requirement	Currently Supported	Vendor Supported	Scoring	Total Points
		CUSTOMER/FACILITY MAINTENANCE				
		CUSTOMER MAINTENANCE				
1		Hold multiple user-defined customer identifiers per customer with audit tracking				
2		Hold user-defined class of trade assignment per customer with audit tracking				
3		Hold multiple user-defined addresses				
4		Hold 3 lines for street address, city, state, telephone, fax and email address per address				
5		Hold multiple user-defined customer contacts				
6		Sales force (field) contact assignment per customer with audit tracking				
7		Maintain and audit user-defined statistical data by customer (i.e. number of beds, number of covered lives etc.)				
8		Indicate if a customer is indirect, direct or both				
9		Create user-defined customer categories				
10		Create user-defined customer characteristics				
11		Create customer groupings for reporting				
12		Ensure changes roll-down to necessary information within the application. For example, if a customer ends, then membership, eligibility, ids etc. should all be ended as well.				
13		Interface with Sales Rep Zip Code files to automatically assign territory rep to facility when added				
14		Query and search customer information on-line				
15		Search for customers by name using search sort strings				
16		Maintain unlimited entry and retrieval of free form comment text				
17		Validation of US Postal Codes				
18		Assign payment type for AP checks or AR Credit memos				
19		Assign Customer Class Codes - User Defined Groupings				

#	Priority	Functional Requirement	Currently Supported	Vendor Supported	Scoring	Total Points
20		Assign Account Representative Codes to Distributors				
21		Means to suspend the customer and prevent payment				
22		Cross-referencing capabilities to the customer number used for invoicing				
23		Prevent deletion of customer if sales history is in existence.				
		FACILITY MAINTENANCE				
24		Search for facilities by name using name search sort strings				
25		Optionally use the state code to narrow the facilities search by name				
26		Include the HIN file provided by HIBCC as part of the facilities name search				
27		Edit the facility ID entered as a valid HIN#				
28		Entry of the facility name, address, telephone number, fax number and email address				
29		Interface with Sales Rep Zip Code files to automatically assign territory rep to facility when added				
30		Validation of US and Canadian Postal Codes				
31		Entry of specific marketing, demographic data (bed count, et al)				
32		Unlimited entry and retrieval of free form comment text				
33		Entry of the facility claiming contract and membership effective date				
34		To assist with preventing duplicate entries, edit that a facility being added is unique by state and postal code.				
35		Cross-reference capabilities to the distributor ship to account number				
36		Cross-reference capabilities to the HIN File				
37		Cross-reference capabilities to the group purchasing organization ID Number				
38		Prevent deletion of facility if sales history is in existence.				
39		Maintain the cross-reference tables when HIN file changes are received by HIBCC				
		ITEM MASTER/ PRODUCT MAINTENANCE				
40		Set up Unit Measure conversion to convert packages to units and vice versa (i.e. 24 each converts to 2 cases)				
41		Cross-reference capabilities to UPN (Universal product number)				
42		Cross-reference capabilities to NDC (National Drug Code)				
43		Cross-reference capabilities to the distributor's item number				
44		Interface with Item Master file				
45		Prevent deletion of an item if sales history is in existence				
46		Hold multiple user-defined product identifiers per product with audit tracking				
47		Allow multiple ids of the same type to exist for a product. For example, allow a product to have 2 NDC codes.				
48		Hold multiple user-defined base pricing (WAC, AWP etc.) for both packages and units with full audit				
49		Hold product costs including the fully absorbed cost and manufacturing cost at the product level. Cost information should be included in any gross/net profitability values.				
50		Assign product owners (manufacturer, divisions, competitors etc.) at the NDC-9 level				
51		Allow products to be grouped for reporting and ease of maintenance				
52		Import base prices, costs, and national market share benchmarks.				
53		Allow strength, form, size, and package type to be entered per product				
		MEMBERSHIP/RELATIONSHIP MAINTENANCE				
54		Track membership independent of contract eligibility				
55		Ability to track and add a facility to a contract based on membership without activating contract eligibility (customer can be a member of multiple contracts through membership but only be able to access pricing under one)				
56		Maintain membership and participation dates with full audit				
57		Future and back-date members				
58		Maintain a multi-tiered membership structure to support buying groups, managed care organizations, wholesaler headquarters/branch relationships, multi-hospital systems, IHN's etc.				
59		Establish new customer hierarchies for data summarization and reporting (other than contract org. - sub-group - member).				
60		Interface with Sales Rep Zip Code files to automatically assign territory rep to facility when added				
61		Ability to move all or sub-set of facilities from one contract organization to another by IHN, parent, shareholder or other user defined data set (To From feature)				
62		Add reason codes to membership moves, deletions, etc.				
63		Maintain an audit trail of membership moves, deletions and changes				
64		Restrict membership to one group on a group by group basis (to avoid cherry-picking)				

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65		Ability to track LOC (letter of commitment) and attach electronic LOC copy to facility and contract master records				
66		Trigger contract eligibility maintenance based on membership maintenance				
67		Accept electronic files from a variety of sources, including SMG and IMS membership information, trading partner organization rosters and industry sources (HIN, DEA).				
68		Compare electronic files received with member information to existing member information and other electronic files previously received				
69		Create a net change file of all membership information received from an electronic file				
70		Ability to accept or reject net change file of all membership information received from an electronic file.				
71		Ability to manually update membership and contract eligibility				
72		Create a customer/membership reference area for third party and industry data				
73		Identify potential duplicate customers during electronic updates of customers				
74		Merge individual membership information from a variety of sources into a single record				
75		Perform data integrity validations on electronic membership files being imported from a variety of sources				
76		Convert, filter or exclude information from an electronic membership file				
CONTRACTS - RFP PREPARATION, CONTRACT CREATION AND MAINTENANCE						
77		Create bids and contracts for an individual operating company or for multiple operating companies, or for one or more divisions within an operating company.				
78		Search for contract by contract name				
79		Ability to have multiple contract types (net agreements, cost plus % agreements and performance based agreements)				
80		Cross-reference capabilities to the distributor contract number				
81		Unlimited entry and retrieval of free form comment text				
82		Ability to move all or sub-set of facilities from one contract to another (To From feature)				
83		Multiple pricing files which are date specific (calendar date range)				
84		Store all types of contracts and pricing/rebates scenarios in one application				
85		Allow either system generated or manually entered contract ids				
86		Track a bid from submitted status to final sign-off (activation) with an audit of changes				
87		Mandate bid approval before contract can be made active				
88		Create a contract for an entity with multiple pricing and rebate scenarios including the ability to create a contract with off-invoice pricing and admin fees as well as managed care utilization rebates				
89		Create contracts for any type of facility including a wholesaler, GPO, managed care organization, IDN, individual hospital, alternate care facility etc.				
90		Attach contract text, terms and conditions and LOC and membership files to the contract				
91		Attach an e-copy of the actual legal contracted document to the contract				
92		Attach user notes and files to the contract including Letters of Commitment, memos etc.				
93		Create user-defined "to-do" lists regarding contract work to be done				
94		Copy all or pieces of a contract				
95		Create contract and/or pricing/rebate templates for standard contract terms				
96		Quickly add / end a product or group of products to contracts based on criteria				
97		Interface with our sales rep zip code files to attach a rep to a contract				
98		Assign a member of the sales force to a contract				
99		Assign a contract administrator and/or a rebate administrator to a contract				
100		On-line search for contracts based on various criteria				
101		Save searches of contracts for quick retrieval				
102		Future or back-date contract start and end dates				
103		Cancel or put a contract or bid on hold with an audit of the status change				
104		Track all changes including pricing changes, rebate changes, and eligibility changes with the ability to view the various changes on-line				
105		Extend or end a contract early with all contract pieces effected accordingly				
106		View and analyze bids and contracts remotely				
107		Set the decimal rounding used to calculate rebates and discount pricing by contract.				
108		Provide critical errors and warnings for proposed bids and contracts with duplicate customer, product and periods as well as other validation errors				
CONTRACTS - ELIGIBILITY						
109		Select all or a sub-set of eligible contract members to participate in a particular pricing or rebate scenario				
110		Accept or reject classes of trade when determining eligibility for a particular pricing or rebate scenario				

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111		Ensure class of trade changes to a customer roll down to effect contract eligibility if necessary				
112		Add eligible contract members at any level (by complete group list, class of trade, or individual member) to contract.				
113		Future or back-date eligibility dates per customer				
114		Attach a reason to an eligibility change for reference				
115		Maintain multiple date ranges and/or gaps for eligible members on a contract.				
CONTRACTS - PRODUCTS						
116		Add products to a contract by individual product, product NDC-9, product market basket or product owner				
117		Future or back-date product dates for each pricing and/or rebate scenario on a contract.				
118		Maintain multiple date ranges and/or gaps for products on contract.				
CONTRACTS - PRICE FILE CREATION AND MAINTENANCE						
119		Create multiple pricing scenarios under one contract to handle different pricing based on class of trade, performance, demographic values, sale type (indirect or direct) etc.				
120		Set up discount pricing as either a discount percentage off of a basis price (e.g. wholesale price), discount amount off of a basis price or as a fixed contract price				
121		Price protect prices on a contract so if the basis price (e.g. wholesale price) increases, the contract price does not increase. Price protect at the product level.				
122		Create discount pricing with either open or closed prime vendor lists.				
123		Allow prime vendor customer and product relationships if certain prime vendors can only service certain eligible members and/or certain contracted products				
124		Track product award status (sole award, dual award, lost etc.)				
125		Indicate if the pricing is valid for direct sales, indirect sales or both				
126		Create price tiers and have the system determine the price tier a particular member belongs to based on prior sales performance				
127		Future or back-date product pricing on a contract.				
128		Allow notification to be sent to wholesalers for future dated product pricing.				
129		Maintain a complete historical record of pricing changes made to contracts				
130		Adjust, change or expire pricing for an entire product class or selected group of products				
131		Provide notification of new/changed contract products, prices, dates, customers or wholesalers per wholesaler via EDI (845), email, internet or paper				
132		Provide notification either to the wholesaler branch, headquarters, or other facility or any combination				
133		Allow notification delays to be set-up to determine when notification should actually be sent				
134		Allow a service fee percentage to be attached to products on the contract to be used during chargeback calculations to the wholesaler				
135		Allow for easy interfacing of contract prices to the Order Management System for direct sale contract pricing				
CONTRACTS - GPO PERFORMANCE FEES AND INCENTIVES						
136		Create contracts with multiple rebate scenarios that may or may not have different performance measures				
137		Create rebate scenarios for all or a subset of the contract members and products				
138		Set-up a rebate based on various performance measures including: dollar, script, or unit market share; dollar, script, or unit volume; dollar, script, or units per user-defined demographic (e.g. Scripts per covered life); volume growth (dollars, units, or scripts) from a fixed or rolling baseline, market share growth (dollars, units, or scripts) from a fixed or rolling baseline				
139		Calculate rebate payments based on various methods including: percentage off of a user-defined basis price (e.g. AWP or WAC) and fixed dollar amount per script or unit.				
140		Process rebates on any normal calendar frequency or using off-calendar definitions as desired by the contract organization. For example, a contract with a quarterly frequency may start on 2/1/99 and end 1/31/2000. Therefore, quarters need to be established as follows: Q1: 2/99 - 4/99, Q2: 5/99 - 7/99, Q3: 8/99 - 10/99, Q4: 11/99 - 1/00). This supports different fiscal years or different start dates of contracts.				
141		Pay a rebate based on a percentage off of a basis price (e.g. AWP, WAC) as of a certain time during the calendar frequency. For example, pay the quarterly rebate based on the AWP price as of 45 days into the quarter, or as of the start of the quarter, or as of the end of the quarter etc .				
142		Indicate the time period after the end of a frequency when submissions are accepted for calculation and payment (e.g. Submissions from the contracted organization are due no later than 90 days after the end of the quarter)				

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143		Indicate the time period when payment is due to a contract organization (e.g. Payment is due to the contracted organization 60 days after receipt of data)				
144		Calculate market share based on a user-defined market of competitor products				
145		Allow market share to be correctly calculated even if our own products are part of the competitive market				
146		Use a submitted value as represented on the data input as the market share percentage to calculate a rebate				
147		Use daily consumption values to correctly calculate market share for certain products				
148		Create rebates with tier levels (volume based, market share based, growth based etc.)				
149		Expire, change or delete a set of market share, sales volume or growth tiers for any product or all products.				
150		Create rebate scenarios where the performance of one set of products is based on the performance of another set of products				
151		Create rebate scenarios with multiple performance measures (e.g. a product may qualify for a certain set of market share tiers if and only if the volume of that product is greater than a user-defined amount)				
152		Set-up rebate scenarios that are calculated but not paid to be able to track certain performance measures as well as do "what if" scenarios.				
153		Indicate if the rebate is to be calculated at the contracted entity level or the plan or member level				
154		Indicate if the rebate is to be paid at the contracted entity level or the plan or member level				
155		Support "true-up" rebates. For example, quarterly submissions are received for an annual contract. Quarterly payments are calculated and the final annual payment backs out all the quarterly payment and only pays the remaining rebate due.				
156		Support incremental volume calculations. For example, for the first $10,000 a 2% rebate is given, for the next $10,000 a 3% rebate is given.				
157		Allow rebate scenarios to be grouped together and then only pay at the highest or lowest rebate calculated.				
158		Allow customers to be "bumped up" or "bumped down" a tier level while keeping track of the original tier level met.				
159		Set tier tolerances. For example: If the next tier to be achieved is 10% and the plan achieves 9.99%, if a tier tolerance of .01 was set, then the plan would achieve the next tier, automatically without the user having to bump them to the next level.				
160		Allow multiple performance conditions grouped with "and/or" logic to be automatically evaluated before a particular rebate is paid. Allow the outcome of the condition to be overridden at the customer level.				
161		Allow user-defined and user-evaluated conditions to be tied to a rebate. Allow the default outcome of the condition to be overridden by the user at the customer level.				
162		Pay administrative fees based on indirect and direct sales, combined or separately				
163		Pay administrative fees based on the date of the sale				
164		View administrative fee calculation on-line as sales (direct or indirect) are received				
165		Create administrative fees with different rebate percentages per product				
166		Create an administrative fee for all or a sub-set of the contract members and/or products				
167		Receive direct sales from any order entry systems (contract/non-contract) and use sales when calculating rebates or administrative fees				
168		Create payment requests for admin fee payments for either check payment, credit memo payment, EFT payment, ACH payment etc.				
169		Pay admin fees based on any calendar frequency including "off-frequency" periods				
170		Ensure admin fees based on indirect sales are corrected if chargeback resubmissions on already paid lines are processed.				
171		Create back-up documentation to support the admin fee payment				
CONTRACTS - MISCELLANEOUS						
162		Pay a fixed fee quarterly, monthly, at any time, etc. For example, a one time educational fee or marketing fee.				
163		Ensure pricing and rebate scenarios are not establishing a new low price.				
164		Ensure pricing and rebate scenarios are not violating FSS pricing (with ratio)				
165		Ensure pricing and rebate scenarios are not violating Best Price or any other base price type in the system. Allow tolerances to be set on how much above or below (dollars or percentage) a base price a new contract price can go.				
166		Ensure pricing and rebate scenarios are not violating any most favored nation or customer of comparability clauses				
ELECTRONIC DATA INTERCHANGES (EDI)						
167		Setup trading partner relationships				
168		Cross-reference capabilities of the trading partner to our distributor ID				
169		Network capabilities such as Advantis and GEIS				
170		Receive distributor invoices from document types such as 867, 844,845,832				
171		Receive EDI documents several times daily without manual intervention				
172		Accept credit memos (Return of product to the distributor)				
173		Exclude the distributors warehouse transfers				
174		Accept the receipt of noncontracted items and exclude these items from the rebate process.				
175		Interface EDI submissions with commission programs for sales tracing and commission processing				
176		Ability to forward price files though EDI 832 formats				
REBATE/CHARGEBACK PROCESSING						
177		Create reconciliation codes that are assigned to the distributors invoice detail to identify any claim discrepancies				

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178		Corrections to the invoice detail as a result of the validation process				
179		Receipt of charge backs either via EDI (844 and 867 required)), diskette, or manual entry				
180		Accept EDI charge backs in a batch				
181		Assign a chargeback administrator to a wholesaler				
182		Validate all header information on the debit memo including duplicate debit memo checks				
183		Validate that the invoice submitted has a valid month, day and year				
184		Validate that the invoice date is not a future date				
185		Validate that the item number being submitted is a valid Item Number				
186		Validate that the item was not sold over or under contract price				
187		Validate that the rebate claimed is equal to the rebate allowed				
188		Randomly select items that will be reviewed even if the validity checking was successful (ability to set user-defined parameters for validity checking)				
189		Validate that the item number is unique to the invoice (not duplicated by item, unit measure and quantity)				
190		Validate that the item number has contract pricing in effect for the invoice date submitted				
191		Perform extensive validation on all lines on the chargeback including duplicate checks.				
192		Use the invoice date for all contract, product, and customer eligibility validations.				
193		Change severity levels of various validations to adhere to company defined business rules				
194		View error lines easily with all errors listed and the error data highlighted				
195		Reject an entire debit memo and provide documentation as to why the debit memo is being rejected				
196		Track the original line as it was submitted as well as the changes that were made to the line for proper reporting and communication via the chargeback reconciliation				
197		Edit and correct lines that may be duplicates or contain invalid dates, ineligible products or other errors				
198		View the line in which a particular line may be duplicating with				
199		Error ineligible lines submitted after the chargeback submission expiration date (e.g. Chargeback lines are not accepted if more than 180 days old)				
200		Allow users to globally correct a redundant error across all or a subset of lines on a debit memo				
201		Allow users to quickly "look-up" contract, product, and customer information for fixing of discrepant lines				
202		Systematically remember fixes that were made to a particular line so if the same error appears again on different debit memo, the system will automatically fix the line				
203		Reject or put a chargeback line on hold				
204		Systematically reject a line if a certain validation fails				
205		Allow or not allow partial payment of a debit memo				
206		Auto-process charge backs received in batch via EDI so all valid lines do not have to be reviewed by an analyst				
207		Create dollar variances for the line item wholesale and contract price as well as the total chargeback line amount				
208		Create a tolerance for the total dollars submitted per debit memo across wholesalers or per wholesaler				
209		Indicate if the system should or should not pay more than the wholesaler requested				
210		Track the customer cross reference data (often referred to as the "7B" record) as submitted by the wholesaler and allow on-line access to this data for analysis on discrepant lines.				
211		Create credit memo reconciliations either paper hardcopy, excel, ANSCII or in EDI (849) format.				
212		Display the ANSI X.12 or NWDA error codes on the credit memo reconciliation				
213		Process resubmissions for lines that have been rejected by finding the line on the original debit memo via search capabilities and then properly fixing the line. Adjust any in process admin fees or rebates to reflect the change				
214		Process resubmissions for lines that have been paid by allowing users to find the original line that was paid and automatically have the system resubmit the line, thus creating a new debit memo with the resubmitted line in it. Adjust any already paid admin fees or rebates to reflect the change.				
215		Track who is purchasing from a particular wholesaler for reporting purposes as well as for bid award notification (845) purposes.				
216		Calculate the service fee if necessary and add the amount to the total chargeback due per line item				
217		View all credit memos either paid or in process associated with a particular debit memo on-line				
218		View all credit memos either paid or in process associated with a particular invoice # on-line				
219		View all credit memos and charge backs either paid or in process associated with a particular facility, distributor or GPO group				
220		Create reports that display errors received for each wholesaler to determine problem wholesalers.				
221		Ability to create operational reports to display debit memo information across wholesalers, contracts, customers, products etc.				
222		Search on-line for wholesaler debit memo and credit memo history				
223		Hold at least 60 months of chargeback history				
224		Attach text notes or files to either a debit memo or credit memo request				
225		Validation of distributor number, facility number and contract number				

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226		Validate that the facility membership under the claiming contract has not expired				
227		Cross-reference capabilities of the distributor ID to the Vendor Master				
228		Select for payment by distributor and accounting period				
229		Prevent duplicate payment of distributor invoices				
230		Create invoices and interface with accounts payable				
231		Calculate and submit for payment any EDI incentive				
232		Interface the distributor invoices and rebates paid to the commissions application				
233		Cross-reference capabilities of the distributor ID to the customer master used for credit memos				
234		Select for payment by distributor and accounting period				
235		Calculate and submit for payment any EDI incentive				
236		Create credit memo and interface with order entry and invoicing				
237		Print credit memos that are unique to the rebate application				
238		Interface the distributor invoices and rebates credits to the commission application				
239		Ability to reprint and on-line fax credit memos using the customer master information (fax number and contact person)				
240		Create credit memo requests that can be easily interfaced with the ERP system for actual creation of the credit memo. Record the credit memo and pay date after confirmation of payment is received from the ERP system.				
UTILIZATION REBATE PROCESSING						
241		Import utilization data in user-defined file formats				
242		Manually enter utilization data				
243		Batch load incentive utilization data				
244		Timestamp and identify when submissions are received				
245		Accept summary level utilization data supplied by the customer				
246		Handle utilization data received at the contract organization level as well as at the plan level				
247		Assign an incentive administrator to a customer				
248		Perform extensive validation on all lines in the submission including duplicate checks				
249		Ensure validations will correctly check against contract data even if a contract or product or customer has expired				
250		Change severity levels of various validations to adhere to company defined business rules				
251		View error lines easily with all errors listed and the error data highlighted				
252		Reject an entire submission				
253		Track the original line as it was submitted as well as the changes that were made to the line for proper reporting and communication				
254		Edit and correct lines that may be duplicates or contain invalid dates, ineligible products or other errors				
255		View the line in which a particular line may be duplicating with another line				
256		Allow users to globally correct a redundant error across all or a subset of lines on a submission				
257		Allow users to quickly "look-up" contract, product, and customer information for fixing of discrepant lines				
258		Systematically remember fixes that were made to a particular line so if the same error appears again on different submission, the system will automatically fix the line				
259		Error ineligible lines submitted after the utilization submission window. (e.g. Lines submitted that are more than 90 days old are not accepted)				
260		Reject or put a submission line on hold				
261		Systematically reject a line if a certain validation fails				
262		Search on-line for current or historical submissions				
263		Hold at least 24 months of submission history				
264		Attach text notes or files to a submission				
265		Correctly handle submissions with back data				
266		Maintain claim statuses. Examples would be received, in process, paid.				
267		View rebate calculations as data on the submission becomes valid. Allow user to give final approval for rebate calculation or allow the system to automatically approve.				
268		View on-line or print rebate back-up documentation. Documentation should include all utilization received with summarizations at the customer and/or plan level.				
269		Provide a report and on-line view of errors on rejected lines that can be attached and sent with the customers payment				
270		Manually enter an incentive adjustment, which will automatically update gross/net sales				
271		Store original and re-submissions of utilization and adjusted claim data				
272		Search on-line for unpaid or paid rebate claims by various criteria including by customer, administrator, due date, amount due etc.				
273		Provide a report or view on-line aging rebates due				
274		Combine multiple payments into one payment. For example, a payment may include the rebate for this quarter plus an additional payment for back data submitted effecting last quarter's payment				
275		Create requests for any type of payment method (e.g. Check, EFT etc.) that can be easily interfaced with the ERP system for actual payment of the rebate				
276		View on-line payment statuses, amounts paid, check numbers and date paid				

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277		Withhold one of a group of payments to a particular customer, but allow others to process				
AUDITING CAPABILITIES						
278		Validate that the quantity being sold by the distributor does not exceed the quantity purchased by the distributor				
279		Validation of data should be user-defined date ranges and product selection				
280		Report by item units shipped to the distributor versus units shipped by the distributor				
281		Report that return of product to the distributor is being included in their invoice (credit memos are being reported)				
282		Cross-reference multiple ship to and bill to account and order history as well as multiple rebate customer numbers or by customer class (customer grouping)				
283		Download the raw EDI submission data to excel format.				
284		Download rebate submission and payment history into excel.				
285		Ability to run exception reports which are user-defined				
286		Ability to export contract pricing data files to the GPO				
287		Ability to export sales history data files to the GPO				
288		Ability to import GPO membership data files, HIN files and other third party membership files (EDI, TEXT, Excel and ASCII)				
289		Validate the cross reference of distributor customer # to internal facility #. Ability to access a report to audit information as well as an edit which identifies cross reference does not match.				
290		Ability to select an invoice/line item that has previously been rejected & process for payment.				
291		Ability to inquire on a credit memo submitted by a distributor to obtain original invoice referenced.				
292		Download Adjustment/Exception Report.				
293		Ability to identify if distributors are submitted credit memos.				
294		Ability to identify if distributors are submitting all sales.				
295		Ability to reverse all history related to a credit memo or check which has been voided.				
296		Accounts flagged with an edit for sales that are greater than 90 days.				
297		Accounts flagged when there is no sales activity within a 90 day period.				
298		Ability to generate reports which identify in detail all sales vs. contracted sales vs. contracted sales allowed a rebate.				
REPORTING						
299		Ability to print adjustment reports showing all adjustments/exceptions made in the rebate processing.				
300		Ability to print and download sales summary information to excel or txt file formats				
301		Ability to print and download sales detail information to excel or txt file formats				
302		Ability to print and download product usage reports by contract (should interface with sales history of AS400				
303		Ability to print and download distributor list by name				
304		Ability to print and download facility list by state, city, contract and name				
305		User defined report writing system				
306		Ability to print rebate activity report (date range format) and A/R Credit memo submission information based on date range, distributor, customer class or other user defined attributes)				
307		Ability to report on historical rebate activity by distributor, customer class, date range etc for preparation of rebate accruals				
308		Save any window being viewed as an Excel or a Text file				
309		Allow users to create reports without IT support				
310		Calculate gross sales, net sales, gross profits and net profits for reporting				
311		Create trending reports to display sales and utilization trends across time (user defined parameters)				
312		Create profitability reports for selected customers, contracts and products across time				
313		Create reports that can compare sales and utilization data across customers, geography etc.				
314		Allow users to create their own reports including the ability to create new metrics				
315		Export any report to Excel, MS Access or Word				
316		View reports in either a grid or graph mode				
317		Allow report drilling using drill down and drill across functionality				
318		Group reports together to be run at a particular time and left in a particular folder				
319		Create "alert" reports which will only display information that met the "trigger" conditions				
320		Sort reports in any manner				
321		Allow reports to be run either via client-server, ASP, an intranet, or the Web				
ON-LINE INQUIRY CAPABILITIES						
322		Ability to inquire about facility activity - last sale, distributor servicing account, items purchased (sales and quantity), total YTD sales by contract etc				
323		Ability to inquire in a contract - specific pricing, effective dates, comment inquiry				
324		Ability to inquire by distributor, total purchases, total rebates claimed by month by contract, total rebates allowed by contract by month, on-line historical sales by claiming contract by facility				
325		Ability to inquire on-line viewing distributor invoice detail				

#	Priority	Functional Requirement	Currently Supported	Vendor Supported	Scoring	Total Points
326		Ability to inquire on-line distributor invoice summary by contract by month				
327		Ability to inquire on payments by credit memo or check number				
328		Ability to inquire on rebates claimed and paid by contract				
329		Ability to inquire on units shipped by distributor versus unit shipped by distributor (by item, by date range, by customer class or other user-defined parameters)				
OTHER						
330		Security- All options require user authorization				
331		Authority is granted by the security officer or a designee such as department manager				
332		Archiving - archive distributor invoices from the current data files				
333		Restore distributor invoices from the archived files to the current files				
334		Provide on-line help.				
335		Provide product training both business and technical				
336		Provide Twenty-four hour support, 7 days a week.				
337		Provide User Groups and forums to gain feedback and stay alert on industry trends and changes.				
338		Provides a detailed data model				
339		Provide source code				
340		Provide detailed documentation of upgrades				
TECHNICAL PARAMETERS						
341		Invoice line items from distributors (by invoice date)				
342		Number of invoices (by sales period)				
343		Number of distributors				
344		Number of hospitals				
345		Number of HIN				
346		Number of contracts				
347		Number of items				
348		Number of contract pricing (effective & expired)				
349		Invoice line items shipped to distributors (by invoice date)				
350		Most line items received in one week				